

ABANO HEALTHCARE GROUP LIMITED

RECONCILIATION

| | FY17 Result | FY16 Result |
|---|--------------------|--------------------|
| Net Profit/(Loss) After Tax | 10.9 | 28.4 |
| Add Back: Acquisition & transaction costs | 0.7 | 0.6 |
| Add Back: Fair Value Amortisation of Deferred Acquisition Consideration | (0.1) | 0.1 |
| Add Back: Gain/loss on sale of Bay/subsidiaries | - | (20.3) |
| Underlying Net Profit After Tax* | 11.5 | 8.8 |

| | | |
|---|-------------|-------------|
| EBITDA | 31.4 | 26.6 |
| Add Back: Acquisition & transaction costs | 0.7 | 0.6 |
| Underlying EBITDA* | 32.1 | 27.2 |

* Underlying earnings are reported for both Net Profit After Tax ("NPAT" a GAAP compliant measure) and Earnings Before Interest, Tax, Depreciation and Amortisation ("EBITDA" a non-GAAP financial measure) and excludes gains or impairment/loss on sale of businesses and items relating to acquisitions and divestments required to be expensed under IFRS. Both measures are reconciled back to NPAT attributable to shareholders of the company. These are the measures used within the company to evaluate performance, establish strategic goals and to allocate resources.

EBITDA is reported within the segment note in the Financial Statements and is NPAT excluding GAAP compliant net finance expenses, gains or impairment/losses arising on sale of businesses, equity accounted investments (the Bay International joint venture), non-controlling interests, tax, depreciation and amortisation costs.

Underlying NPAT and Underlying EBITDA are non-GAAP financial measures and are not prepared in accordance with NZ IFRS.